

**WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730
HEALTH & WELFARE TRUST FUND**

SECOND QUARTER 2019

ADMINISTRATIVE MANAGER'S REPORT

SECOND QUARTER 2019 CONTRIBUTIONS AND EXPENSES

INCOME				
EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
ADAMS BURCH	\$ 7.22	28,480.58	61	\$ 205,630
EIGHT O'CLOCK COFFEE	\$ 7.22	20,801.25	46	\$ 150,185
GIANT RECYCLING	\$ 7.22	9,280.60	20	\$ 67,006
GIANT WAREHOUSE ¹	\$ 7.58	107,803.50	220	\$ 793,644
UNION LOCAL 730 ¹	\$ 7.58	1,756.00	4	\$ 12,881
WASHINGTON FOOD	\$ 6.88	1,817.50	4	\$ 12,504
COBRA			8	\$ 6,965
SELF PAY			9	\$ 6,396
TOTAL INCOME		169,939.43	372	\$ 1,255,211

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
CIGNA OONSP	19%	\$ 38,643	\$ 0.227	
CIGNA HEALTH CARE	\$ 27.15	\$ 29,946	\$ 0.176	
DENTAL	\$ 31.58	\$ 33,791	\$ 0.199	
DISABILITY		\$ 18,471	\$ 0.109	
DRUG		\$ 243,103	\$ 1.431	
LIFE/AD&D-ING	\$ 0.240	\$ 11,555	\$ 0.068	\$0.21 LIFE / \$0.03 AD&D
MEDICAL		\$ 867,259	\$ 5.103	
OPTICAL GVS/FULLY INSURED	\$ 5.90	\$ 6,626	\$ 0.039	
STOP LOSS	\$ 20.79	\$ 22,080	\$ 0.130	
SUB TOTAL		\$ 1,271,474	\$ 7.482	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 23.75	\$ 25,603	\$ 0.151	
ADMINISTRATION HIPAA	\$ 0.21	\$ 227	\$ 0.001	
MISCELLANEOUS		\$ 33,831	\$ 0.199	
SUB TOTAL		\$ 59,661	\$ 0.351	

TOTAL EXPENSES	\$ 1,331,135	\$ 7.83
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SURPLUS (DEFICIT)	\$ (75,924)
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AVG. HOURLY INCOME	\$ 7.39
AVG. HOURLY EXPENSE	\$ 7.83
SURPLUS (DEFICIT)	\$ (0.44)

¹ Rate increase as of 06/01/19

SECOND QUARTER 2019 MISCELLANEOUS EXPENSES

MISCELLANEOUS EXPENSES	AMOUNT
AUDITOR	\$ 4,000
AMERICAN CORE REALTY INVESTMENT MANAGER FEES	\$ 1,153
CHARTWELL INVESTMENT MANAGER FEES	\$ 3,914
CONFERENCE	\$ 665
CONSULTING	\$ 9,003
CYBER LIABILITY INSURANCE	\$ 142
INVESTMENT PERFORMANCE SERVICES	\$ 5,625
LEGAL	\$ 4,059
MEETING	\$ 1,024
PNC FEES	\$ 1,784
PRINTING	\$ 4
WEDGE CAPITAL INVESTMENT MANAGER FEES	\$ 2,458
TOTAL	\$ 33,831

2019
QUARTERLY RECAPS

INCOME	FIRST 2019	SECOND 2019	THIRD 2019	FOURTH 2019	TOTAL
CONTRIBUTIONS	\$ 1,210,971	\$ 1,241,850	\$ -	\$ -	\$ 2,452,821
COBRA	\$ 1,678	\$ 6,965	\$ -	\$ -	\$ 8,643
SELF PAY	\$ 21,667	\$ 6,396	\$ -	\$ -	\$ 28,063
INTEREST & DIVIDENDS	\$ 70,731	\$ 82,322	\$ -	\$ -	\$ 153,053
MISCELLANEOUS INCOME ¹	\$ 176	\$ 194	\$ -	\$ -	\$ 370

TOTAL INCOME	\$ 1,305,223	\$ 1,337,727	\$ -	\$ -	\$ 2,642,950
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 30,874	\$ 38,643	\$ -	\$ -	\$ 69,517
CIGNA	\$ 29,314	\$ 29,946	\$ -	\$ -	\$ 59,260
DENTAL	\$ 33,569	\$ 33,791	\$ -	\$ -	\$ 67,360
DISABILITY	\$ 2,700	\$ 18,471	\$ -	\$ -	\$ 21,171
DRUG	\$ 189,515	\$ 243,103	\$ -	\$ -	\$ 432,618
LIFE/AD&D	\$ 11,481	\$ 11,555	\$ -	\$ -	\$ 23,036
MEDICAL	\$ 507,366	\$ 867,259	\$ -	\$ -	\$ 1,374,625
OPTICAL	\$ 6,559	\$ 6,626	\$ -	\$ -	\$ 13,185
STOP LOSS	\$ 22,349	\$ 22,080	\$ -	\$ -	\$ 44,429
SUBTOTAL	\$ 833,727	\$ 1,271,474	\$ -	\$ -	\$ 2,105,201

OPERATING EXPENSES					
ADMINISTRATION	\$ 26,213	\$ 25,830	\$ -	\$ -	\$ 52,043
MISCELLANEOUS	\$ 19,962	\$ 33,831	\$ -	\$ -	\$ 53,793
SUBTOTAL	\$ 46,175	\$ 59,661	\$ -	\$ -	\$ 105,836

TOTAL EXPENSE	\$ 879,902	\$ 1,331,135	\$ -	\$ -	\$ 2,211,037
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SURPLUS (DEFICIT)	\$ 425,321	\$ 6,592	\$ -	\$ -	\$ 431,913
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					AVERAGE
AVG HOURLY INCOME	\$ 7.76	\$ 7.87	\$ -	\$ -	\$ 7.82
AVG HOURLY EXPENSE	\$ 5.23	\$ 7.83	\$ -	\$ -	\$ 6.53
SURPLUS (DEFICIT)	\$ 2.53	\$ 0.04	\$ -	\$ -	\$ 1.29

TOTAL PARTICIPANTS	366	372	0	0	369
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FUND RESERVE	\$ 9,080,552	\$ 9,114,374		
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¹Subrogation payment - \$193.51

2018
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2018	SECOND 2018	THIRD 2018¹	FOURTH 2018	TOTAL
CONTRIBUTIONS	\$ 147,103	\$ 142,164	\$ -	\$ -	\$ 289,267
COBRA	\$ -	\$ -	\$ -	\$ -	\$ -
SELF PAY	\$ 1,434	\$ -	\$ -	\$ -	\$ 1,434

TOTAL INCOME	\$ 148,537	\$ 142,164	\$ -	\$ -	\$ 290,701
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BENEFIT EXPENSES					
DENTAL	\$ 4,898	\$ 4,702	\$ -	\$ -	\$ 9,600
DISABILITY	\$ -	\$ -	\$ -	\$ -	\$ -
LIFE/AD&D	\$ 209	\$ 200	\$ -	\$ -	\$ 409
OPTICAL	\$ 563	\$ 561	\$ -	\$ -	\$ 1,124
OC HMO	\$ 191,364	\$ 190,245	\$ 51,478	\$ -	\$ 433,087
SUBTOTAL	\$ 197,034	\$ 195,708	\$ 51,478	\$ -	\$ 444,220

OPERATING EXPENSES					
ADMINISTRATION	\$ 4,254	\$ 3,990	\$ -	\$ -	\$ 8,244
MISCELLANEOUS	\$ 4,449	\$ 4,542	\$ -	\$ -	\$ 8,991
SUBTOTAL	\$ 8,703	\$ 8,532	\$ -	\$ -	\$ 17,235

TOTAL EXPENSE	\$ 205,737	\$ 204,240	\$ 51,478	\$ -	\$ 461,455
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SURPLUS (DEFICIT)	\$ (57,200)	\$ (62,076)	\$ (51,478)	\$ -	\$ (170,754)
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	AVERAGE				
AVG HOURLY INCOME	\$ 5.33	\$ 5.28	\$ -	\$ -	\$ 5.31
AVG HOURLY EXPENSE	\$ 7.39	\$ 7.59	\$ -	\$ -	\$ 7.49
SURPLUS (DEFICIT)	\$ (2.06)	\$ (2.31)	\$ -	\$ -	\$ (2.18)

TOTAL PARTICIPANTS	61	57	0	0	59
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¹No employers contributing to Class C as of 7/1/18

2018
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2018	SECOND 2018	THIRD 2018	FOURTH 2018	TOTAL
CONTRIBUTIONS	\$ 962,177	\$ 1,024,948	\$ 1,229,020	\$ 1,276,059	\$ 4,492,204
COBRA	\$ 3,040	\$ -	\$ 1,428	\$ -	\$ 4,468
SELF PAY	\$ 1,247	\$ 4,100	\$ -	\$ 7,734	\$ 13,081

TOTAL INCOME	\$ 966,464	\$ 1,029,048	\$ 1,230,448	\$ 1,283,793	\$ 4,509,753
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 2,709	\$ 2,508	\$ 2,941	\$ 2,922	\$ 11,080
CIGNA	\$ 24,944	\$ 24,867	\$ 27,243	\$ 28,497	\$ 105,551
DENTAL	\$ 29,339	\$ 29,622	\$ 33,985	\$ 34,169	\$ 127,115
DISABILITY	\$ 11,789	\$ 1,286	\$ 770	\$ 4,243	\$ 18,088
DRUG	\$ 204,602	\$ 219,513	\$ 165,361	\$ 202,213	\$ 791,689
LIFE/AD&D	\$ 10,032	\$ 10,131	\$ 10,704	\$ 11,686	\$ 42,553
MEDICAL	\$ 279,844	\$ 339,119	\$ 316,194	\$ 498,032	\$ 1,433,189
OPTICAL	\$ 5,403	\$ 5,449	\$ 6,060	\$ 6,305	\$ 23,217
STOP LOSS	\$ 17,040	\$ 17,093	\$ 19,508	\$ 20,765	\$ 74,406
SUBTOTAL	\$ 585,702	\$ 649,588	\$ 582,766	\$ 808,832	\$ 2,626,888

OPERATING EXPENSES					
ADMINISTRATION	\$ 21,831	\$ 21,421	\$ 24,968	\$ 25,969	\$ 94,189
MISCELLANEOUS	\$ 22,831	\$ 24,386	\$ 52,708	\$ 23,347	\$ 123,272
SUBTOTAL	\$ 44,662	\$ 45,807	\$ 77,676	\$ 49,316	\$ 217,461

TOTAL EXPENSE	\$ 630,364	\$ 695,395	\$ 660,442	\$ 858,148	\$ 2,844,349
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SURPLUS (DEFICIT)	\$ 336,100	\$ 333,653	\$ 570,006	\$ 425,645	\$ 1,665,404
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					AVERAGE
AVG HOURLY INCOME	\$ 6.90	\$ 7.01	\$ 7.18	\$ 7.22	\$ 7.08
AVG HOURLY EXPENSE	\$ 4.49	\$ 4.74	\$ 3.86	\$ 4.82	\$ 4.48
SURPLUS (DEFICIT)	\$ 2.41	\$ 2.27	\$ 3.32	\$ 2.40	\$ 2.60

TOTAL PARTICIPANTS	313	306	357	366	336
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2018
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2018	SECOND 2018	THIRD 2018	FOURTH 2018	TOTAL
CONTRIBUTIONS	\$ 1,115,001	\$ 1,171,212	\$ 1,230,448	\$ 1,283,793	\$ 4,800,454
INTEREST & DIVIDENDS	\$ 54,553	\$ 71,622	\$ 57,779	\$ 86,231	\$ 270,185
MISCELLANEOUS INCOME	\$ 58,027	\$ -	\$ 115,471	\$ -	\$ 173,498

TOTAL INCOME	\$ 1,227,581	\$ 1,242,834	\$ 1,403,698	\$ 1,370,024	\$ 5,244,137
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 2,709	\$ 2,508	\$ 2,941	\$ 2,922	\$ 11,080
CIGNA	\$ 24,944	\$ 24,867	\$ 27,243	\$ 28,497	\$ 105,551
DENTAL	\$ 34,237	\$ 34,324	\$ 33,985	\$ 34,169	\$ 136,715
DISABILITY	\$ 11,789	\$ 1,286	\$ 770	\$ 4,243	\$ 18,088
DRUG	\$ 204,602	\$ 219,513	\$ 165,361	\$ 202,213	\$ 791,689
LIFE/AD&D	\$ 10,241	\$ 10,331	\$ 10,704	\$ 11,686	\$ 42,962
MEDICAL	\$ 279,844	\$ 339,119	\$ 316,194	\$ 498,032	\$ 1,433,189
OPTICAL	\$ 5,966	\$ 6,010	\$ 6,060	\$ 6,305	\$ 24,341
OC HMO	\$ 191,364	\$ 190,245	\$ 51,478	\$ -	\$ 433,087
STOP LOSS	\$ 17,040	\$ 17,093	\$ 19,508	\$ 20,765	\$ 74,406
SUBTOTAL	\$ 782,736	\$ 845,296	\$ 634,244	\$ 808,832	\$ 3,071,108

OPERATING EXPENSES					
ADMINISTRATION	\$ 26,085	\$ 25,411	\$ 24,968	\$ 25,969	\$ 102,433
MISCELLANEOUS	\$ 27,280	\$ 28,928	\$ 52,708	\$ 23,347	\$ 132,263
SUBTOTAL	\$ 53,365	\$ 54,339	\$ 77,676	\$ 49,316	\$ 234,696

TOTAL EXPENSE	\$ 836,101	\$ 899,635	\$ 711,920	\$ 858,148	\$ 3,305,804
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SURPLUS (DEFICIT)	\$ 391,480	\$ 343,199	\$ 691,778	\$ 511,876	\$ 1,938,333
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					AVERAGE
AVG HOURLY INCOME	\$ 7.31	\$ 7.15	\$ 8.20	\$ 7.70	\$ 7.59
AVG HOURLY EXPENSE	\$ 4.98	\$ 5.18	\$ 4.16	\$ 4.82	\$ 4.79
SURPLUS (DEFICIT)	\$ 2.33	\$ 1.97	\$ 4.04	\$ 2.88	\$ 2.80

TOTAL PARTICIPANTS	374	363	357	366	365
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FUND RESERVE	\$ 6,969,047	\$ 7,362,232	\$ 7,953,110	\$ 8,546,539	
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SECOND QUARTER 2019 CONTRACT INFORMATION

COMPANY	PLAN	CURRENT RATES	CURRENT RATE EFF. DATE	NEXT RATE CHANGE DATE	CBA EXPIRATION
ADAMS BURCH	E	\$7.22	07-01-18	07-01-19	06-30-23
EIGHT O'CLOCK COFFEE	E	\$7.22	02-05-19	02-05-20	07-17-21
GIANT RECYCLING	E	\$7.22	07-01-18	07-01-19	06-25-22
GIANT WAREHOUSE	E	\$7.58	06-01-19	06-01-20	05-14-22
UNION LOCAL 730	E	\$7.58	06-01-19	06-01-20	FOLLOWS GIANT WAREHOUSE CBA
WASHINGTON FOOD	E	\$6.88	11-01-18	11-01-19	10-31-21

HEALTH AND WELFARE
DELINQUENCY REPORT
As of June 30, 2019

NO DELINQUENCIES

Fund Reserve

Months of Available Fund Reserve			
Expenses			
	Jan - Dec 2018		\$ 3,305,804.00
	Jan - Jun 2019		\$ 2,211,037.00
	Total		\$ 5,516,841.00
	Per Month		\$ 306,491.17
Fund Reserve			
	Jun-19		\$ 9,114,374.00
	Months of Reserve 6/30/2019		29.7
	Months of Reserve 3/31/2019		32.5

Projected Hourly Contribution - Future Expenses Based on Most Recent 12 Month Data (June 2019 - May 2020)

Class E	\$	5.76
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